

**Speaker of Session 20**

**ENERGY POLICY AND ECONOMY**



Sul Kassicieh is Distinguished Professor of Technology Management and the Anderson School of Management Endowed Chair in Economic Development at the University of New Mexico. He also chairs the Finance, International, Technology and Entrepreneurship department at Anderson. He was inducted into the New Mexico Who's Who in Technology in 2011. He is the founder of the Management of Technology program at the Anderson School which is ranked in the top 10 in the US (*Journal of Product Innovation Management*). In 2005, he developed the UNM Business Plan Competition where student teams compete for more than \$100,000 in annual prizes with many start-ups resulting from this endeavour. He still leads it and has expanded to other educational institutions in NM. He consults with a number of national and international organizations in areas such as economic development based on technology, technology commercialization, strategic planning and venture funding. He is an angel investor in a number of technology start-ups such as Altela, Silent Falcon, Aqua Research, CleanSpot among many others and serves on some of their boards of advisors/directors. He is also a consultant to a number of venture funds. His book "*From Lab to Market: Commercialization of Public Sector Technologies*" was published in 1994 by Plenum. He has published over 100 technical and management papers in such journals as *Operations Research*, *California Management Review*, *Management International Review*, *Entrepreneurship Theory and Practice*, *Journal of Business Venturing*, *IEEE Transactions in Engineering Management* among many others. He also has received more than \$5 million in research grants and contracts. His full C.V. is at <http://www.mgt.unm.edu/faculty/vita/skassicieh.pdf>